



7 Steps To Getting Your Home Sold

STEP 1:

Call us to set up an appointment to discuss the sale of your home.

STEP 2:

Set the price: Setting the sales price is the most important step in getting your home sold. The price that you put your home on the market at can make or break the deal.

STEP 3:

Getting your home ready for sale: First impressions count. Your home must be ready to show to potential buyers at all times. Make sure the inside and outside of your home is clean and clutter free. Do small repairs if possible to ensure that the buyers get a good first impression.

STEP 4:

Going on the market: The sign and lockbox are installed and realtors begin showing your home to potential buyers.

STEP 5:

Receive and review offers: We will go over all offers to determine which one is the best for you.

STEP 6:

Inspections, disclosures, repairs: We will provide disclosures to the buyer regarding the condition of your home and the surrounding area. The buyer will conduct inspections to ensure that the property is suitable, and will request necessary repairs. Repairs will be negotiated to determine who will pay for what.

STEP 7:

Closing: Escrow closes and your home is **SOLD**. Your money will be wired to you or escrow will provide a cashier's check with the proceeds from your sale.

CALL ME TODAY at (949) 510-8162
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